

Senior / Principal Consultant - Executive Interim





About us

Faerfield helps solve key leadership challenges, enabling organisations to build teams that deliver better services. We support organisations to acquire new senior talent on both an interim and permanent basis, whilst supporting them to maximise the performance of existing colleagues. We focus on the behaviours, values and attitudes which define effective 21st century leadership – whatever someone's background.

Over the last three years have established ourselves as trusted partners to local government and the wider public and not for profit sectors. Our relentless focus on high quality engagement with everyone that connects with our business has helped to fuel our growth. We are human beings, so we don't always get it right, but we understand that building relationships of trust with those we work alongside, creates long term value for everyone.

To continue our journey and help more people, we are looking for new colleagues to join us. As you might expect, we are open minded about people's backgrounds. We believe that attitude, values and behaviours are more important drivers of success than simply skills or knowledge which can be learnt or experience that can be gained in the right environment.

Why join us?

- You'll join a team that works together, with a sense of common purpose. We strive to always support each other to thrive, not just as employees but as people.
- We believe in individual talent, and we will put trust in you and help you fulfil your potential. We also recognise the importance of a team in delivering success, and you will have the opportunity to learn from successful, highly rated colleagues with decades of experience to share.
- We use an agile business model, offering you the opportunity to work in a way that suits you. We will give you everything you need to comfortably work from home; however, we also have modern, practical workspaces in Birmingham and central London that you can also use.
- You will be working with some of the highest profile leaders across the local government and not-for-profit sectors, helping our clients build high performing executive teams. As a result, you will be helping to make positive change in communities across the UK.
- You will be able to contribute to the growth of a successful, compassionate business that prioritises people over profit. We know that better decision-making comes when different voices are heard. Your input, knowledge and experience will be valued and encouraged from day one.
- We believe in the principles of social value and provide opportunities for everyone in the business to contribute to wider society in a variety of ways.
- Our clients come from all walks of life and so do we. We are looking for great people from all backgrounds and experiences to enrich not only our work, but our lives. If you share our values and want to make a difference to people across the country. Faerfield is the place for you.



Role Profile

Role:	Senior / Principal Consultant - Executive Interim
Reporting to:	Partner
Salary:	Competitive, depending on experience
Location:	Agile with ability to travel to either Birmingham or London

Purpose

Through leading your own interim client portfolio and supporting the wider business, you will help our clients solve key leadership challenges. By identifying, sourcing and supporting high quality interim candidates through a recruitment process, you will help the leaders in the organisations we work with build high performing teams that make a difference.

Progression

This role provides an opportunity to take responsibility for your own client portfolio whilst developing a deep understanding of how we work with clients, candidates, and our other key stakeholders. As a senior member of the Faerfield team, you will add significant value not only to the interim practice but the whole business, contributing to our business development strategy and improving our products and services.

Priorities

- Demonstrate and live the Faerfield key behaviours and ways of working and contribute to the overall development and success of the organisation.
- Work collaboratively with senior colleagues across the business to develop and execute a business development and key account plan that supports the overall Faerfield mission and business plan.
- Lead, grow and develop a portfolio which generates revenue through new business opportunities.
- Working with the Partner and wider team, develop partnerships with key existing clients and build new relationships, leveraging the Faerfield brand.
- Resource, liaise with and secure interim candidates for assignments using the Faerfield network and database, online resources, and recommendations from trusted sources.
- Deliver and place high calibre, diverse and suitably qualified candidates in interim assignments who meet the client specification and requirements.
- Support the development and growth of our interim network of candidates by developing lasting relationships of trust and confidence with high-quality potential candidates.
- Support candidates throughout a recruitment process to ensure they can give their very best through regular dialogue and purposeful feedback.
- Demonstrate and actively work to develop and maintain a high level of sector and/or discipline knowledge.



- Keep our CRM system up to date throughout the recruitment lifecycle as we continue to build knowledge and insight which delivers long term value to our clients.
- Work with others to determine your personal learning agenda and support Faerfield's aspiration to deliver high performance through continual learning and growth.

Attributes, skills, knowledge and experience

Faerfield is a growing company with an emphasis on ensuring the best possible experience for clients, candidates, and participants. Whatever your background, we are primarily interested in your values, attitudes, and behaviours. These should be centred around quality, professionalism, customer service, tenacity, resilience and drive. We want you to support our continued growth and to grow with us, developing and learning new skills to ensure consistent high standards and continuous improvement.

Essential

- Relevant recruitment experience gained either in an agency/consultancy or within an in-house / human resources environment.
- A track record of developing long term relationships of trust and confidence within a multi-stakeholder environment.
- Learning oriented with a strong appetite to develop your professional knowledge, skills and understanding.
- The ability to assimilate a client brief and use good judgement to determine the right solutions.
- Ability to think creatively and use initiative to solve problems and offer advice and guidance.
- Excellent verbal communication, written and presentation skills.
- A clear commitment to equality, diversity, and inclusion.

Desirable (but not essential)

- Relevant recruitment experience gained either in an agency/consultancy or within an in-house / human resources environment.
- Experience of working in or with the public and not for profit sectors.
- Experience of working closely with senior decision makers.
- Experience of managing an interim desk and client portfolio.



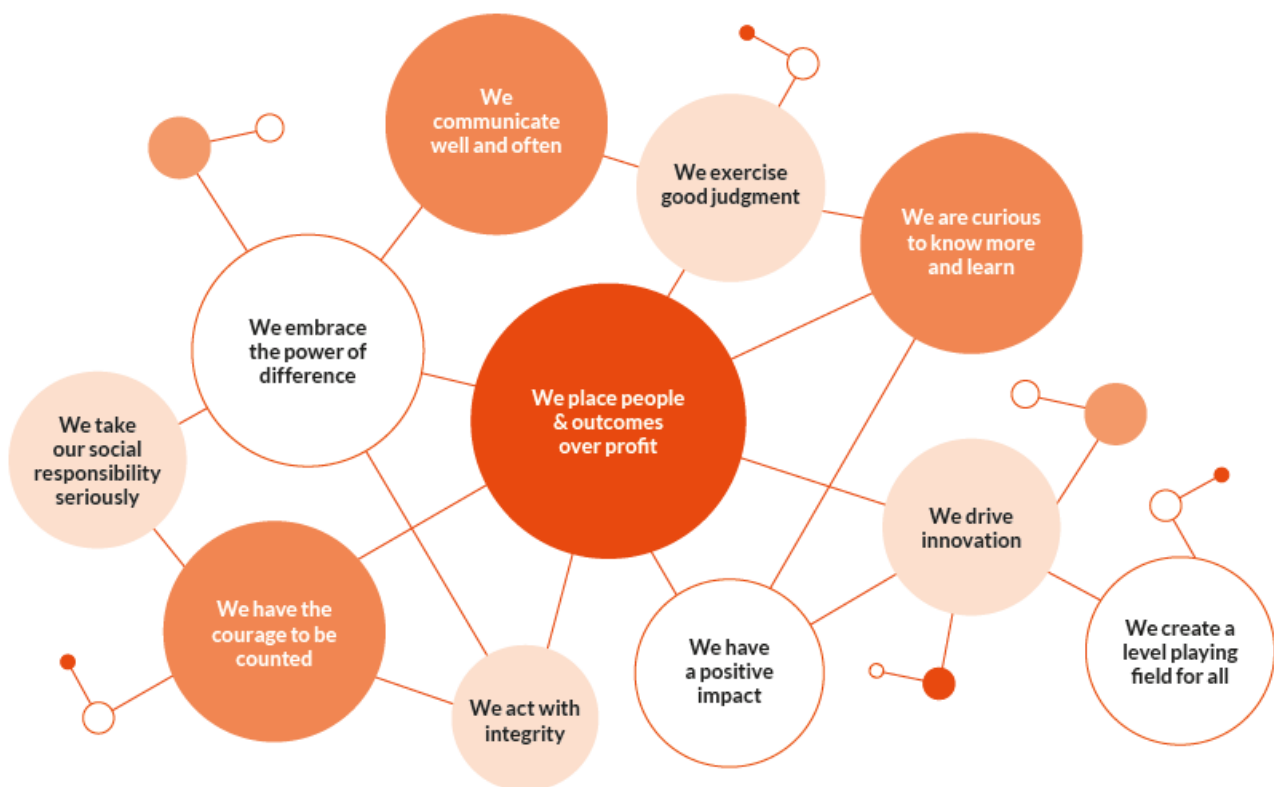
Our commitment to diversity & inclusion

We are committed to creating a diverse and inclusive team that respects and embraces difference. We know that the different perspectives our colleagues bring from different backgrounds helps to create a culture where everyone thrives, and which leads to the best possible service to our clients and all those we work with.

If you have a disability or health condition that requires accommodation or reasonable adjustments made during the recruitment process, please let us know by emailing: blucas-buckley@faerfield.co.uk.

The way we work

Our shared experiences have led us to believe in key behaviours or ways of working that we seek, respect and reward.



Please read our [Privacy Policy - Internal Recruitment](#) to understand how we will use your personal information during the recruitment process.

Main terms and benefits

Salary:	Competitive, depending on experience
Annual leave:	25 days plus bank holidays
Pension:	Up to 5% matched contribution
Loyalty days:	One additional day of leave added each year to your annual entitlement after each year of service up to a maximum of 5 days
Community days:	Up to two days for you to contribute to wider society. This might be your contribution to a charity or a local community group.
Additional reward:	All colleagues participate in additional reward schemes which recognise individual, team and company performance.
Development opportunities:	We are committed to your personal and professional development and will consider supporting your study or training if it aligns with the Faerfield mission.

